

About Hunt & Hunt

EXPERIENCE | INSIGHTS | RESULTS

January 2016



Welcome

Legal advice that makes a difference is more than just having technical experts at your fingertips. Here at Hunt & Hunt, we take the time to truly understand your business and what drives the industry in which you operate.

We build relationships founded on a genuine interest in our clients, characterised by understanding and trust.

We maintain a client focus in everything we do. Our high standard of service is recognised by independent organisations and we have ranked highly in a number of industry award categories, including being named as a finalist in the BRW Client Choice Awards and featuring in the category of Best Provider by the Professional Services Sector. We also featured in the category of Outstanding Client Care.

Helping our clients achieve their objectives is what we're most proud of. One of the ways we do this is by ensuring you're on the forefront of industry and legal developments.

Innovation, cost-effectiveness and timely advice are crucial in today's fast-paced business environment. That's why we have a strong focus on delivering solutions that help to create greater efficiencies for your business.

You can rely on Hunt & Hunt to be fresh, practical and commercial. We will assist you to contain your legal costs without compromising results.





Insight and expertise

When you engage Hunt & Hunt, you access a vast pool of resourceful lawyers who are passionate about the law and providing high-quality advice to organisations and private clients. Our lawyers are committed, capable and most importantly, they are great communicators.

We pride ourselves on providing easy to understand legal advice in an open, friendly and straightforward manner.

Our services include:

- Asset protection and succession planning
- Banking and finance
- Building and construction
- China advisory
- Corporate and commercial
- Competition and consumer law
- Employment and workplace relations
- Intellectual property
- Insolvency and restructuring
- Litigation and dispute resolution
- Planning and environment
- Property
- Wills and estate planning

"HUNT & HUNT COMMITS TO
RELATIONSHIPS – NOT JUST
TRANSACTIONS. THEY WALK THE
TALK OF PARTNERING AND BEING A
TEAM."

Leading Australian insurance company

Industry Sectors

Government

Hunt & Hunt's long-term relationships with many federal, state and local government clients help us understand the unique challenges faced by clients in this sector.

We understand government clients are subject to intense scrutiny, and must always be seen to act fairly, reasonably and in the best interests of the public.

We represent, or have provided services to, government departments and agencies, public authorities and governmental bodies from a broad section of portfolios. This experience translates into a genuine understanding of the culture and environment in which you operate.

Our team provides valuable and practical legal advice at all levels of government in a wide variety of areas, including administrative law; commercial and contract law; commercial projects and tenders; statutory interpretation of acts, regulations and local laws; and workplace law.

Hunt & Hunt has recently (in June 2012) been successfully appointed to the Commonwealth Legal Services Multi-Use List (LSMUL) in all categories.

Private clients

Hunt & Hunt provides comprehensive and cost-effective legal services to individuals. Whether you are embarking on a new venture, resolving conflict or managing and protecting your personal wealth, we can provide sound advice and guidance.

You'll benefit from our experience and our dedication to helping clients achieve the best results. We'll listen to your needs and then provide practical and straightforward recommendations – without the legal speak – to guide you through these often unfamiliar processes.

We provide advice on all areas of commercial law, including starting a business, drafting for a franchise agreement or negotiating a contract. We represent clients in court during litigation and work quickly and support you every step of the way.

We advise clients on property-related matters including the purchase and sale of real estate and businesses, and provide financing advice for borrowers and lenders, leasing and land community title, and strata subdivision. We also assist with wills and estate planning.

Business

Businesses of all sizes benefit from our legal services, including advice on business structures, asset protection and succession planning, commercial disputes and litigation, property, employment and workplace relations, and planning and environment issues.

Our team has strong expertise in merger & acquisition, joint venture and other corporate transactions, assisting buyers and sellers achieve their commercial objectives whilst minimising risk, and doing so within the timeframes required to capture opportunities in today's fast moving business environment.

Our team includes corporate advisory specialists in offices around Australia and in Shanghai, China. This allows us to provide expert advice on a wide range of business issues – taking into account international, national, state and territory legislative requirements.

Our expertise spans from the legal requirements of starting up a small business to the complex array of legal issues facing large listed corporations. We act as trusted advisors to our clients, building up knowledge about their businesses over time and continually increasing the value of the advice we provide.

We have particularly strong business ties with China, assisting clients who are pursuing trade and investment opportunities in both Australia and China.

Insurance

Insurance is a competitive, complex and emotionally charged area of law. For more than 80 years, Hunt & Hunt's insurance law service has provided regulatory advice, claims assessments and litigation services, achieving outstanding results for its clients along the way.

Our national team of insurance lawyers acts for Australian and overseas insurers, public sector risk carriers, brokers and reinsurers. We advise on all types of insurance claims and coverage disputes, including compulsory third party claims, public and product liability, professional indemnity, personal injury, policy interpretation and drafting, risk management and review, and statutory and compliance issues.

Hunt & Hunt is a leading defender of compulsory third party claims, offering our clients a great depth of knowledge and experience across the full spectrum of claims, with specific expertise in catastrophic, fraud and complex claims.



Not-for-profit

Hunt & Hunt understands the specialised needs of this diverse sector and we're passionate about the work we do in this area. The firm has supported not-for-profit clients for more than 80 years and we can appreciate the changing legal environment in which these organisations operate.

Our clients include aged care organisations, charities, churches, clubs, foundations, hospitals, industry groups, member-based organisations and educational institutions.

We understand you need support with a number of services and similar to our work with any business, we pride ourselves on providing the commercial and legislative advice you need to succeed. To help your organisation minimise risk and remain compliant with relevant laws, we can advise you on commercial law, including contracts and agreements, corporate governance, employment and workplace relations, and intellectual property and protection strategies.

We also advise on company structures and can assist not-for-profit organisations choose the structure that best suits their activities, while accommodating the various requirements of relevant stakeholders and interest groups.

Transparency and accountability are essential for these organisations, charities in particular, and we provide legal advice on developing and managing fundraising campaigns, complying with complex legislation and exceeding the minimum operational standards set by law.

AT SOME POINT IN OUR LIVES,
MOST OF US WILL NEED CLEAR,
SOUND ADVICE FROM LEGAL
EXPERTS WHO PRIORITISE OUR
BEST INTERESTS.

About Hunt & Hunt

A proud heritage, a bright future

Hunt & Hunt was established in 1929 when brothers Ted and Bob Hunt set up Hunt & Hunt in Sydney CBD. And now, with eight offices across Australia, an office in Shanghai, and a client base of major corporations, government departments, small to medium enterprise and individuals, we have the experience, resources and reputation to support your needs, wherever you need us. Our team provides you with local knowledge spanning many decades, underpinned by the collaboration of national expertise.

Across our legal group, we employ approximately 60 partners and 400 professionals who have an unwavering commitment to client service. Confident in our technical abilities, we build relationships founded on a genuine interest in our clients, characterised by understanding and trust.

We have also carved out an enviable position in the Australian legal market by positioning our firm at the midpoint on price, and will assist you in containing your legal costs without compromising results.

Our people

It's our people who make Hunt & Hunt an invigorating and positive workplace. There is a strong focus on the professional development and mentoring of our legal and internal support professionals, promoting long-term career opportunities and a healthy and happy work/life balance.

Giving back

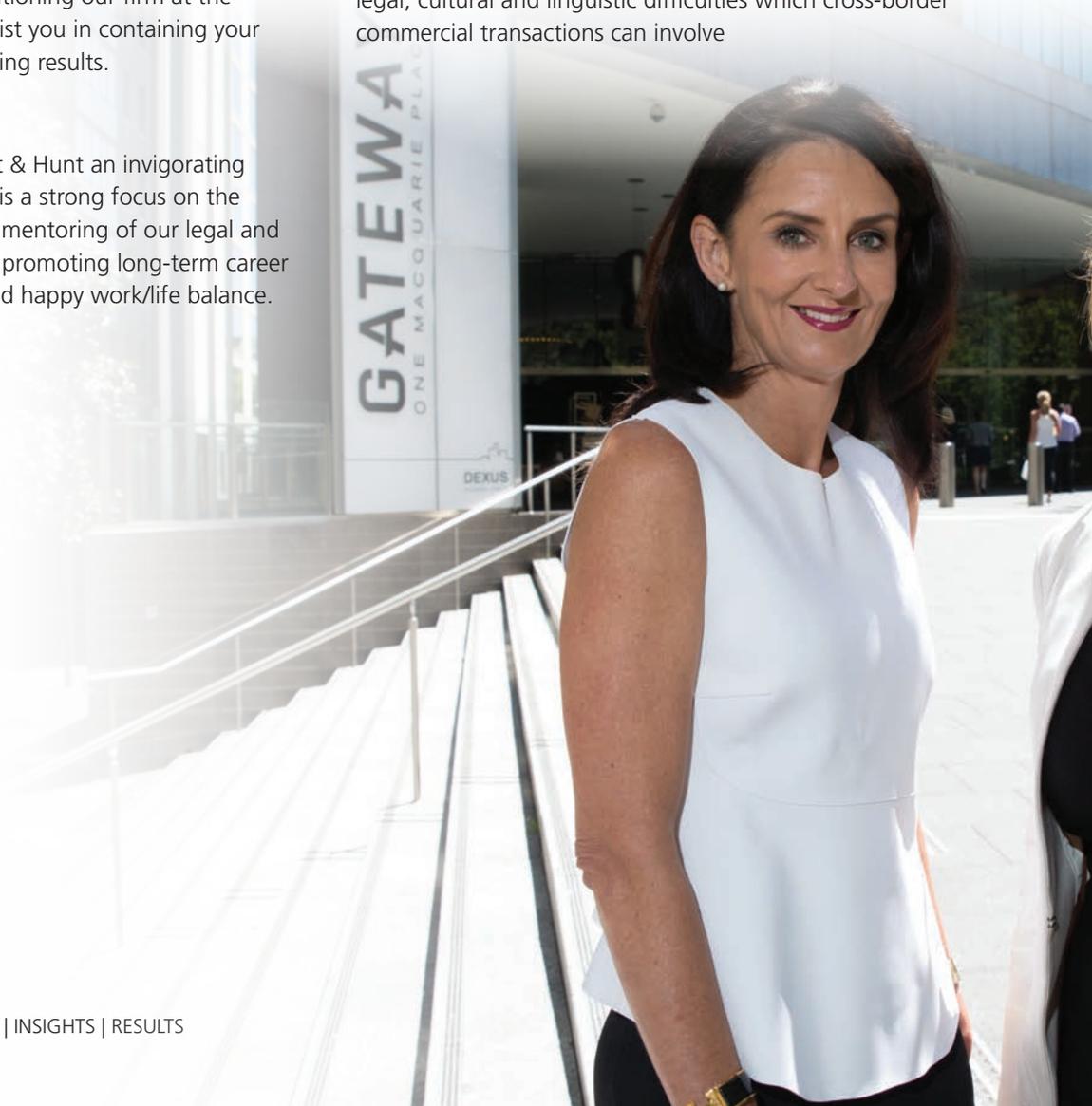
Our people want to make a difference – not only in law and business but in the wider community.

We believe it's our responsibility to minimise our environmental impact, and to give our time and skills to benefit the communities in which we work and live.

That's why we encourage our lawyers to undertake pro bono work. It's also why we support national and local not-for-profit organisations, including Clean Up Australia and the Banksia Environmental Foundation.

Interlaw

Hunt & Hunt is the only Australian member of Interlaw – an international network of quality-monitored, corporate, commercial and independent law firms – which enables us to provide our clients with access to a range of specialities, expertise in local jurisdictions and a roadmap through the legal, cultural and linguistic difficulties which cross-border commercial transactions can involve





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