

China Advisory 中国咨询服务

Welcome to Hunt & Hunt Lawyers

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hunt&hunt
lawyers



Knowledge & expertise

We are delighted to introduce you to our lawyers, our experience and how we can help you.

You can be confident that Hunt & Hunt has a clear understanding of the legal and cultural intricacies of doing business in and out of China.

In 1988, we became one of the first foreign law firms to enter the Chinese market. Since then, our experience, government and community ties and relationships have continued to strengthen and grow.

Specialised knowledge

Our team has strong links with the Australian and Chinese governments. We can assist with commercial introductory services to help you explore Chinese and Australian trade and business opportunities. We conduct market research and feasibility studies, including the development of market entry strategies.

Our specialised knowledge of doing business in China and the crucial practical experience and extensive business networks enable us to become a valued member of your business team.

We cut through red-tape. We get projects across the line. We ensure the commercial success of your business.

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Our Expertise

- Arbitration and dispute resolution
- Assets protection and planning for Chinese HNWIs in Australia
- Business and cultural immersion programs tailored to your business needs
- Business start-ups - identifying business opportunities, advising location and partner selection, and project management
- Customs and dumping issues
- Drafting, reviewing and negotiating commercial contracts and other documents in English and Chinese
- Legal due diligence
- Government and commercial introductions
- International treaties, conventions and practice concerning international trade and commerce
- Labour law and employment issues
- Mining and resources investments and projects
- Negotiations and liaison with Australian and Chinese governments
- Regulatory compliance in Australia
- Ongoing management of Chinese and Australian offices
- Property acquisition and applications for mixed use planning permits
- Protection and licensing of intellectual property in Australia and overseas, including drafting, reviewing and negotiating technology licensing or transfer agreements
- Tax planning, foreign exchange management and other financial issues in China and Australia.



Forging stronger business ties with China

We work hard to be our clients' first point of call, and to ensure that our advice and services are innovative, commercially-focused, and legally sound.

Our lawyers regularly participate in outbound business delegations to promote Australia's capabilities to the Chinese business community. Our partners attend trade missions to China, sponsored by the Australian federal and state governments. We also regularly host visiting Chinese delegations.

We have worked closely with the Commonwealth Attorney General's Department on issues relating to the Australia-China Free Trade Agreement, which affects legal services, banking and insurance. Jim Harrowell continues to work closely with the New South Wales Government as the NSW Special Envoy to China to develop the NSW Guangdong sister-state relationship and building business links generally with China.

Hunt & Hunt is also a strong supporter of the Export Council of Australia (ECA) and is a long-standing member of the Australia China Business Council (ACBC).

Partner Jim Harrowell is currently the New South Wales Immediate Past President of the ACBC and the firm is also represented on the ACBC Executive Committees in Queensland and Victoria.

Credentials

- Over 30 years' experience in China.
- In June 2006, Partner Jim Harrowell was appointed a Member of the Order of Australia in recognition of his contribution to forging and nurturing legal and business links with China and in 2012 the University of New South Wales awarded Jim an Honorary Doctor of Laws degree for his work with China.
- Hunt & Hunt has established a number of wholly foreign owned enterprises (WFOEs) for foreign businesses in China and established companies for Chinese businesses in Australia.
- Hunt & Hunt has been asked on several occasions to give evidence to the Australian Senate, Foreign Affairs, Defence and Trade References Committee in relation to China.
- Hunt & Hunt regularly works on commercial dispute matters in China involving litigation and arbitration – particularly debt litigation – for WFOEs. The quality of our dispute resolution services in China is recognised by the Asia Pacific Legal 500.

Service areas

- Banking and finance
- Building and construction
- Capital markets
- Communications, media and information technology
- Corporate and Commercial
- Customs, trade and transport
- Education
- Employment and workplace relations
- Energy and resources
- Environment and planning
- Infrastructure and projects
- Insolvency and debt recovery
- Insurance
- Intellectual property
- Joint ventures
- Litigation and alternative dispute resolution
- Mergers and acquisitions
- Occupational Health and Safety
- Property
- Wealth management
- Wills and estates
- Workers compensation



专业领域

我们很荣幸地向您介绍我们的律师团队,
我们的工作经验以及我们将如何为您提供帮助。

汉氏律师事务所对于在中国境内以及境外从事商务活动时面临的法律以及文化差异有着清晰的理解.1988年,我们是第一批进入中国市场的外资律师事务所. 从那时开始,我们的经验以及我们与政府和社会各界的合作关系得以不断的积累,并稳固发展.

更为重要的是, 汉氏律师事务所是唯一一家在中国开展业务的中型澳大利亚律师事务所, 我们能够向您提供物有所值的服务. 通过在上海和澳大利亚的办公室. 我们能够向客户提供中澳贸易与投资机遇的咨询服务.

我们的团队与澳大利亚和中国政府有着紧密的联系. 我们可以为您的商业推广提供协助,以助您开拓中澳贸易与商业机遇. 我们制作市场营销调研与可行性报告,包括市场准入发展策略.

我们对于在中国从事商业活动有着专业知识,并且重要的商务实践经验与庞大的商业网络使得我们可以成为您商业团队重要的一员. 我们锲而不舍, 使命必达. 确保您的事业马到成功.

我们的专业领域包括：

- 仲裁与争端解决
- 根据您的需求制定商业与文化融入计划
- 创立企业: 鉴别商业机遇, 提供商业伙伴与地理位置选择的咨询建议以及项目管理的帮助

- 解决海关及倾销问题
- 商业合同以及其他中英文文件的起草, 审阅以及磋商
- 法律尽职调查
- 政府以及商业指导
- 国际协议, 公约与跨国商业贸易实践
- 劳动法与雇员相关问题
- 矿业及资源项目和投资
- 与中国及澳大利亚政府间磋商和联络
- 在澳大利亚的监管合规
- 中澳两地办事处的日常管理
- 资产并购
- 在澳大利亚与海外的知识产权保护与许可, 包括技术授权以及转让协议的起草, 审阅与磋商
- 税务规划, 外汇管理以及其他中澳两地财务问题.

与中国构建更紧密的商业关系

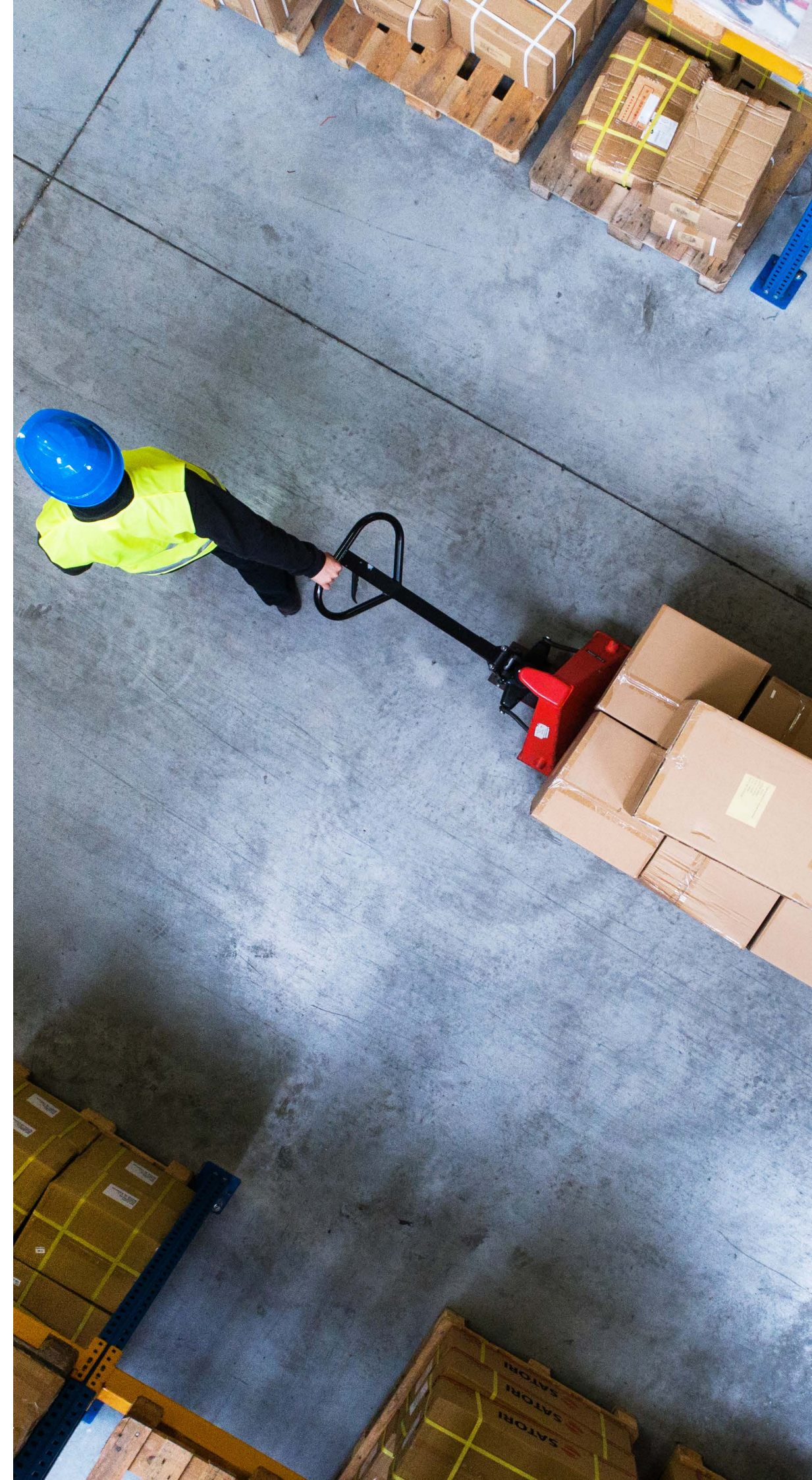
我们的律师经常参与澳大利亚派遣代表团以促进澳大利亚在中国商业领域的发展. 我们的合伙人参加了由澳大利亚联邦与州政府资助的来访中国外交使团. 并且, 我们经常接待中国的代表团.

我们与澳大利亚联邦司法部就澳大利亚-中国自由贸易协定的事务上密切协作, 该协定的内容影响着法律服务, 银行与保险业务.

我们的合伙人贺乐为 (Jim Harrowell) 作为新南威尔士州中国事务特使, 持续紧密地发展州政府与广东的友好州/省关系, 积极开拓与中国的商业联系.

另外, 汉氏律师事务所是澳大利亚出口委员会(ECA)的主要赞助人和支持者, 并且长期以来一直是澳大利亚中国工商业委员会 (ACBC) 的会员.

我们的合伙人贺乐为(Jim Harrowell) 曾任ACBC新南威尔士州分会的主席, 同时我所是昆士兰州与维多利亚州ACBC执行委员会的代表.





资质

汉氏律师事务所在中国有着30年的经验.

合伙人贺乐为于2006年六月份被授予了澳大利亚国家勋章 (AM) 以表彰其对于澳中两国间法律和商业的突出贡献,并在2012年获新南威尔士大学授予荣誉法学博士学位,以认可其在中国事务方面的成就.

汉氏律师事务所帮助诸多外国公司在中国设立了外商独资企业 (WFOE), 也同时为一些中国企业在澳大利亚设立了公司.

汉氏律师事务所已经多次被要求向澳大利亚参议院, 外交部,国防及贸易参考委员会就相关中国事务提供资讯.

汉氏律师事务所常在中国为外商独资企业解决商业纠纷.包括诉讼与仲裁, 尤其是债务诉讼. 我们在中国的争端解决服务被亚太地区法律事务500强 (Asia Pacific Legal 500) 所认可.

服务领域:

- 银行和金融
- 破产和债务收回
- 建筑和工程
- 保险
- 资本市场
- 知识产权
- 通信, 媒体和信息技术
- 合资企业
- 公司和商业
- 诉讼和替代性纠纷解决
- 海关, 贸易和运输
- 并购
- 教育
- 职业健康与安全
- 就业和工作场所关系
- 物业
- 能源和资源
- 财富管理
- 环境和规划
- 遗嘱和遗产
- 基础设施和项目



Our Specific Expertise

From Australia to China

- Negotiating the model wool contract that now governs the sale of Australian wool to China.
- Acting for a number of Australian architects, including Cox Richardson, who built the boating facilities for the 2008 Olympic Games in Beijing, and other projects in Shanghai and Zhuhai. This includes an Australian architectural firm, PTW, the designers of the iconic 'Water Cube', the Olympic Swimming Centre.
- Helping several Australian universities enter the Chinese market, including the University of Ballarat, Edith Cowan University, Macquarie University, the University of South Australia and the University of Tasmania. We drafted, amended and translated cooperative agreements, and undertook renewals and annual inspections of representative offices.
- Advising on the establishment of the first offshore school project for Caulfield Grammar in Nanjing.
- Advising various Australian companies on the protection and licensing of intellectual property in China. This encompasses drafting, reviewing and negotiating technology licensing or transfer agreements.
- Joint venture and trade agreements for Australian businesses in China.
- Advising various Australian clients on commercial disputes involving litigation or arbitration in China.
- Partner Jim Harrowell is an accredited foreign arbitrator with the China International Economic and Trade Arbitration Commission (CIETAC), The Shanghai International Arbitration Commission, and was also the first Australian accredited as a foreign arbitrator by the Shanghai Arbitration Commission.
- Advising a major lottery company in Australia on how to enter the China market despite a number of regulatory obstacles at the time for foreigners seeking to enter this market.
- Advising on real property issues in China.
- Advising a major Australian educational institution on various matters in relation to its representative office in China.
- Advising a renowned design studio for a hotel project in Shanghai; this encompasses reviewing and negotiating design agreement.

From China to Australia

- Advising a Chinese steel milling, investment and minerals trading company in relation to an iron ore mining project in South Australia.
- Acting for Chinese enterprises in the resources sector in relation to disputes over the acquisition of mines and Australian iron ore pricing.
- Advising and negotiating an iron ore exploration joint venture agreement for a major Chinese steel products and mining company in Western Australia with a major Western Australian iron ore producer
- Advising Chinese state-owned enterprises on the acquisition of shares in Australian-listed companies and applying for Foreign Investment Review Board (FIRB) approval.
- Advising Chinese enterprises on backdoor listing on the Australian Securities Exchange.
- Advising various Chinese companies on the protection and licensing of intellectual property in Australia – this encompasses drafting, reviewing and negotiating technology licensing or transfer agreements.
- Acting for a major listed Chinese property company in relation to joint venture agreements in Australia.
- Advising the Chinese Government on the acquisition and construction of the Sydney Consulate.
- Recovering debts for Chinese enterprises in Australia.
- Representing a Chinese property developer to obtain planning permit approvals for a major development for mixed residential and commercial use. The planning permits achieved approved large scale developments including high rise towers and incorporating varieties of uses including cinemas, fitness centres, medical clinics, child care, restaurants, supermarkets, and aged care facilities.
- Acting for various Chinese masterplanned community developers to conduct legal due diligence for their land subdivision projects.
- Advising various Chinese investors on their acquisition of shopping centres in Australia.

Our Chinese Clients

We have acted for over 300 Chinese clients, including:

- Bank of China
- Baosteel Group
- Baotou Iron & Steel Group
- The CITIC Group
- China Eastern Airlines
- China Geology
- China Great Wall Industry Corp.
- Ding Hui Group
- Greentown China
- Guizhou Tyre
- Hubei Xingfa Group
- Industrial & Commercial Bank of China
- Jidong Cement
- Tangshan Xingye Industry & Trade Group
- Tong Ren Tang
- Wuhuan Group



精选我们的相关专长

从澳大利亚到中国

- 现今澳大利亚销往中国羊毛的销售示范合同的谈判.
- 作为诸多澳大利亚建筑师的代理人, 如建造了2008年奥运会位于北京的划艇设施以及位于上海和珠海的其他项目的建筑师Cox Richardson. 这其中还包括了设计奥林匹克游泳中心“水立方”的澳大利亚PTW建筑师事务所.
- 帮助数家澳大利亚大学进入中国市场, 包括: 巴拉瑞特大学, 埃迪斯科文大学, 麦格理大学, 南澳大利亚大学以及塔斯马尼亚大学. 我们起草, 修订并且翻译了合作协议, 并且承接了代表处的续展和年检事宜.
- 就考菲尔德文法学校在南京设立第一间境外学校的计划提供咨询.
- 协助澳大利亚公司在中国建立合资企业并就贸易协议提供法律建议.
- 向多家澳大利亚公司就中国境内关于知识产权保护与许可问题提供咨询, 内容包含: 技术许可和转让协议的起草, 审阅以及磋商.
- 就关于中国境内的商业争端问题向数家澳大利亚公司提供咨询, 包括诉讼与仲裁. 合伙人贺乐为是一名有中国国际经济贸易仲裁委员会 (CIETAC) 认可的外籍仲裁员, 并且他也是澳大利亚第一位被上海仲裁委员会认可的外籍仲裁员.
- 向一家澳大利亚的大型彩票公司提供关于如何进入中国市场的咨询, 尽管当时中国对于寻求进入这一领域的外国投资者有着诸多规定限制.
- 提供中国房地产事宜的咨询.
- 向一家大型的澳大利亚教育机构于中国设立分公司的相关事宜提供咨询.
- 为一家著名的设计工作室位于上海的酒店项目提供咨询, 当中包括设计协议的审阅和磋商.

从中国到澳大利亚

- 澳大利亚铁矿石开采项目提供咨询.
- 为中国资源行业领域企业就关于收购矿山和澳大利亚铁矿石定价提供咨询.
- 为一家中国大型钢铁产品和矿产公司在西澳与一家西澳大型铁矿石生产商就铁矿石联合开采协议提供咨询与磋商.
- 为一家中国国有企业就关于收购一家澳大利亚上市公司的股份提供咨询, 并且帮助其向外国投资审查委员会 (FIRB) 申请批准.
- 就中国企业在澳大利亚证券交易所借壳上市提供咨询.
- 向多家中国公司就澳大利亚境内关于知识产权保护与许可问题提供咨询, 内容包含: 技术许可和转让协议的起草, 审阅以及磋商.
- 就在澳大利亚境内的合资协议, 为一家中国大型上市地产公司提供代理服务.
- 就悉尼领事馆的购置与建设问题为中国政府提供咨询服务.
- 为中国公司提供在澳大利亚的债务追索服务.
- 帮助一家中国房地产开发商取得大型商, 住混合项目的建筑许可. 该规划允许的大规模开发包括高层建筑和综合用途, 如电影院, 健身中心, 医疗诊所, 托儿机构, 餐厅, 超市和养老院.
- 代表诸多中国的社区总体规划开发商, 提供就土地划分项目的法律尽职调查.
- 向众多中国投资者就收购.

我们的中国客户

我们代理了超过300家中国客户, 包括:

- 中国银行
- 宝钢集团
- 包钢集团
- 中信集团
- 中国东方航空
- 中国地质
- 中国长城工业总公司
- 鼎惠集团
- 绿城集团
- 贵州轮胎
- 湖北兴发集团
- 中国工商银行
- 冀东水泥
- 唐山兴业工贸集团
- 同仁堂
- 五环集团



The very best Chinese experts.

We've been operating in China for 30 years.

Our expert legal solutions have earned us a reputation as being a results-driven legal and project management firm, with a respect and understanding of local cultures.

Nothing is lost in translation.

Communicating easily and effectively in Chinese is a given. That's why we have Chinese-speaking staff in Australia, and also regularly service our Chinese clients through our consultant Hongliang Liu who is based in Shanghai.

最优秀的中国专家

我们在中国已有超过30年的经验。

作为一家以结果为导向并参与项目管理的律师事务所。我们理解并尊重本土文化, 我们的专业法律解决方案为我们赢得了声誉。

“原汁原味”

能用中文更为便捷并有效地交流是我们的优势。我们在澳大利亚的律师团队中有会说中文的律师, 并且我们的常驻上海顾问刘鸿亮律师也定期为我们的中国客户提供服务。



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Jim Harrowell AM has over 30 years' experience practising in the area of commercial law. He provides advice to Australian and overseas clients on legal, strategic, commercial, governance and reputation issues.

China is undoubtedly his stronghold. His first visit to China was in 1987. In 2006, Jim was appointed a Member of the Order of Australia for service to international relations, particularly the development of legal and business links with China. He is one of seven Australians appointed to the China International Economic and Trade Arbitration Commission (CIETAC) panel of arbitrators, a member of the Shanghai International Arbitration Commission and was the first Australian appointed to the Shanghai Arbitration Commission. Plus, he regularly presents seminars on China and assists Austrade programs in Beijing and Shanghai.

Jim is well-known to the Chinese Embassy and Consulates in Australia, and works with them regularly together with Austrade and the Australian Department of Foreign Affairs and Trade.

He is also a was member of the Law Council of Australia China Expert Panel and Past President of the Australia China Business Council (ACBC) in New South Wales.

Jim has accompanied Federal Ministers and the Governor of NSW and several NSW Premiers on official visits to China in addition to other NSW Ministerial visits to China and has served NSW Special Envoy for China.

Jim was appointed a Member of the Order of Australia for his services in international relations in particular with China.

贺乐为AM 在商法领域拥有着超过30年的执业经验。他向澳大利亚与中国的客户就关于法律, 策略, 商业以及政府和声誉方面的问题提供咨询。中国无疑是他的大本营。在1987年, 贺乐为就第一次访问了上海。在2006年, 他被授予了澳大利亚国家勋章以表彰其对于澳中两国间法律和商业的突出贡献。他是中国国际经济贸易仲裁委员会 (CIETAC) 认可的七位澳大利亚籍仲裁员中的一员, 也是第一位被上海仲裁委员会认可的澳大利亚籍仲裁员。

除此之外, 贺乐为定期出席于北京和上海举办的关于中国与澳洲贸易的研讨会。贺乐为与中国驻澳大利亚大使馆和各领事馆保持紧密的联系, 并与澳大利亚贸易委员会和澳大利亚外交贸易部长期合作。他还是澳大利亚法律委员会中国专家小组的成员和澳中工商业委员会 (ACBC) 新南威尔士州的前任主席。贺乐为曾陪同联邦部长和新南威尔士州总督以及多位新南威尔士州州长对中国进行正式访问, 并担任新南威尔士州中国特使。贺乐为因其在国际关系特别是在推动与中国关系方面的贡献而被授予澳大利亚荣誉勋章。





Jing Wang

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With a pragmatic approach to dealing with complex issues and a deep understanding of culture and legal differences between Australia and China, Jing is noted for securing great outcomes for her clients.

Jing is a commercial litigation specialist accredited by the Law Institute of Victoria.

Jing has predominantly practised in litigation and commercial law and has strong experience in litigious and advisory work, including defamation; complex/large scale commercial litigation; and debt recovery matters; as well as acquisition of commercial properties.

Jing has also represented clients in investigations conducted by various government bodies, including the Department of Justice and the State Revenue Office.

As a highly intuitive litigator, Jing has constantly achieved positive outcomes for her clients.

Jing speaks Mandarin and is able to provide bilingual legal advice.

Significant matters Jing has assisted her clients with include:

Litigation & Dispute Resolution

- Acted in the highly complex proceedings in the Supreme Court of Victoria arising out of misappropriated funds by a former director. It involved 10 parties and included counterclaims and third party claims. The default judgments were obtained against the former director and other parties resolved commercially outside the Court system.
- Acted for an ultra-high-net-worth client in proceedings in the Supreme Court of Victoria relating to breach of an agreement. This involved a successful expedited Mareva injunction on an interim basis and reasonably good injunction outcomes until the conclusion of the proceedings.

- Acted for a British Virgin company in its US\$16 million debt recovery matter.
- Acted against a listed company in an oppression proceeding in the Supreme Court of Victoria, achieving a settlement on terms that were highly favourable to our client.
- Advised a Chinese State-Owned enterprise in a complex payment recovery matter.
- Represented ultra-high-net-worth clients in disputes against globally recognized investment banks and successfully secured highly advantageous settlement outcomes for our clients.

Defamation & Media

- Acted for a renowned web-media platform in the defamation proceedings brought in the Federal Court of Australia. The case was settled on terms favourable to the client.
- Acted for a renowned Chinese media group in the defamation proceedings. The case was resolved after an urgent application was listed.

Advisory

- Advised a major shopping centre client on the A\$100 million financing facility.
- Advised a technology company (with a market valuation of US\$300 billion) on its operational requirements in Australia.
- Advised a master-planned community developer on legal due diligence relating to a land subdivision project.

凭借着处理复杂问题采用的务实处理方式和对中澳两国文化和法律差异的深入理解, Jing 在为客户争取优秀法律结果方面备受赞誉.

Jing是维多利亚州律师协会认证的商业诉讼专家.

她主要执业于诉讼和商业法,在诉讼和咨询工作方面拥有丰富的经验,包括诽谤,复杂/大规模商业诉讼,债务追讨事宜,以及商业房地产收购. Jing还代表客户参与了由各种政府机构进行的调查,包括司法部和州税务局.

作为一位高度敏锐的诉讼律师, Jing 总是为客户取得积极的成果.

Jing精通普通话, 能够提供双语法律咨询服务.

Jing 协助客户处理的案件包括:

诉讼和争议解决

- 在维多利亚最高法院处理由前任公司董事挪用资金引起的高度复杂诉讼, 其中涉及10位当事人, 包括反诉和第三方诉讼. 我们成功获得了对前任公司董事的缺席判决, 并与其他当事人通过协商解决了争议.
- 代表一位超高净值客户在维多利亚最高法院处理合同违约诉讼. 我们成功获得了临时的资产冻结令, 并获得了直至诉讼结束为止的合理的禁制结果.

- 代表一家英属维尔京群岛公司处理其\$1,600万美元的债务追偿事宜.
- 在维多利亚州最高法院的压制诉讼中代表客户取得对客户高度有利的和解条款.
- 代表一家中国国有企业提供复杂的款项追偿咨询服务.
- 代表超高净值客户们与全球知名投资银行的争议中, 为我们的客户取得了高度有利的和解结果.

诽谤及媒体

- 代表一家著名自媒体平台处理在澳大利亚联邦法院提起的诽谤诉讼,最终取得了对客户有利的和解.
- 代表一家知名中国媒体集团应对诽谤诉讼, 此案在紧急申请成功后迫使原告和解.

咨询

- 为一家大型购物中心客户提供1亿澳元融资相关法律服务.
- 为一家市值达3千亿美元的科技公司在澳大利亚的运营需求提供咨询服务.
- 为一家社区开发商提供土地分割项目的法律尽职调查咨询服务.





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Tony is the current Managing Principal of Hunt and Hunt Lawyers, Victoria.

Tony has 20 years' experience giving legal advice to private and government clients and acts for over 30 of the municipalities in Victoria providing advice on specific commercial, property and governance matters. Tony has extensive experience both representing public and private entities in property transfers, leases and disputes.

In addition to his extensive local government experience, Tony is also a key advisor to VicRoads, Salvation Army Housing, Department of Treasury & Finance, Department of Health and Human Services, Director of Housing and Defence Housing Australia.

As Hunt & Hunt's lead Principal in the delivery of legal services through the Victorian State Government Legal Services Panel, Tony has extensive experience representing Victorian Government departments and authorities in acquisitions, due diligence investigations, sales, leases, licences and general property work.

He is a former president of Business Networking International's Melbourne CBD chapter and sits on the editorial panel for the National Local Government Reporter and edited several chapters of the current edition of Local Government Victoria. He is also a founding director of a successful Bendigo Bank Community Bank franchise in the townships of Hurstbridge and Diamond Creek.

Tony has natural ability to present often complex property and commercial transactions issues in an easy to understand manner. He quickly grasps the essential details of an enterprise or document, unravelling them in simple and easy to comprehend terms.

Tony's approachable manner and friendly disposition has seen him develop a long-standing and loyal client base who seek his advice with many issues including:

- Statutory and local government authorities for advice on general property, commercial, environment and town planning matters
- Developers, vendors and purchasers regarding residential and commercial sales, leases, subdivisions and off-the-plan
- Assisting corporates and other entities successfully navigate their dealings with Commonwealth and State Government departments, statutory authorities and local governments

Tony是汉氏律师事务所维多利亚分所的现任管理合伙人。

Tony拥有20年向私人和政府客户提供法律咨询的经验,为维多利亚省的超过30多个市议会提供有关商业, 地产和治理等具体事项的咨询. 他在代表公共和私人实体处理财产转让,租赁和争议方面拥有丰富的经验.

除了丰富的地方政府经验外, Tony还是VicRoads, 救世军住房, 财政和财务部, 卫生和公众服务部, 澳大利亚住房和国防住房主任的重要顾问.

作为汉氏律师事务所的领导合伙人, 通过维多利亚州政府法律服务委员会提供法律服务, Tony在代表维多利亚州政府部门和机构进行收购, 尽职调查, 销售, 租赁, 许可和一般性的地产工作方面拥有丰富的经验. 他曾是国际商业网络墨尔本CBD分会的前任主席, 并在国家地方政府报告的编辑小组中担任职位, 编辑了现《维多利亚地方政府》的多个章节. 他还是在Hurstbridge和Diamond Creek镇上成功的Bendigo银行社区银行特许经营的创始董事.

Tony具有天生处理复杂的地产和商业交易问题的能力, 并能以易于理解的方式呈现. 他能够快速掌握企业或文件的基本细节, 并用简单易懂的术语解释它们.

Tony平易近人的态度和友好的性格使他建立了长期和忠诚的客户群, 这些客户在许多问题上寻求他的建议, 包括:

- 针对一般地产, 商业, 环境和城镇规划事项向法定和地方政府当局寻求建议
- 针对住宅和商业销售, 租赁, 分割和预售向开发商, 销售商和购买者提供帮助
- 协助企业和其他实体单位成功处理与联邦和州政府部门, 法定机构和地方政府的往来.





Graeme Scott
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Graeme is a principal with 30 years' experience in commercial litigation acting for clients in a broad range of industries in small to complex claims. He works with insolvency practitioners acting in their capacities as liquidators, receivers and voluntary administrators, advising on all aspects of their appointment.

Graeme has a keen interest in the *Personal Property Securities Act 2009* (Cth) (PPSA) and has presented to a range of professional associations, accountants, insolvency practitioners and clients on the practical implications of the PPSA. He also advises on the full suite of intellectual property rights in their protection, enforcement and commercialisation.

A selection of Graeme's significant experience includes:

- Acting for liquidators of Hastie Group, an ASX listed building and construction group in a major investigation and public examination of its officers and auditors and subsequent claim against multiple major building contractors in pursuing payment claims.
- Acting for the security trustee in relation to funds invested in a development in Mission Beach and Dunk Island.
- Acting in relation to the vesting of creditors' security interests under the PPSA and applications to extend time for registration.
- Acting for liquidators in the removal of PPSA security interests over company property.
- Acting for liquidators and creditors in prosecuting and defending voidable transaction claims, including unfair preferences.
- Drafting Deeds of Company Arrangement.
- Acting for a trustee in bankruptcy concerning

a claim dealing with the alleged loss of cryptocurrency.

- Acting for a supplier of disposable gloves in a claim for infringement of the copyright in its packaging and passing off in its get up.
- Acting as supervising solicitor in the execution of a search and seizure order seeking evidence of a former employee diverting and appropriating business opportunities.
- Acting for a patentee of a combination lid with spoon in a claim that it had breached its grant of an exclusive licence.
- Acting for an international freight and logistics group in defending a claim that its global branding infringed a local trader's trade mark.
- Acting for a manufacturer of an instant water heating unit in a negligence claim against a contractor.

Graeme 是一位拥有30年商业诉讼经验的合伙人, 曾为各行各业的客户处理各种金额的索赔。他与破产清算人, 接管人和自愿管理人等的破产清算从业者合作, 就破产清算事宜提供法律建议。

Graeme 对 2009 年《联邦个人财产抵押法 (Cth) (PPSA)》有着浓厚的兴趣, 并向一系列专业协会, 会计师, 破产从业者和客户介绍了 PPSA 的实际影响。他还就知识产权保护, 执行和商业化方面的全套知识产权提供建议。

Graeme 的重要经验如下:

- 代理澳大利亚证交所上市的建筑集团 Hastie Group 的清算人对其管理人员和审计师进行重大调查和公开审查, 并随后针对多家主要建筑承包商提出付款索赔。
- 代理安全受托人处理投资于 Mission Beach 和 Dunk Island 开发项目的资金。
- 就 PPSA 下债权人担保权益的归属和延长注册时间的申请提供代理服务。
- 代理清算人取消公司财产的 PPSA 担保权益。
- 代理清算人和债权人起诉和抗辩可撤销的交易索赔, 包括不公平的优惠。
- 起草公司重组契约。

- 代理破产受托人处理涉及的加密货币损失的索赔。
- 代理一次性手套供应商处理侵犯其包装版权和假冒产品版权的索赔。
- 在执行搜查和扣押令时担任监督律师, 以寻找前雇员转移和挪用商业机会的证据。
- 代理某专利权人就其违反了独家许可的授予进行辩护。
- 代理一家国际货运和物流集团为其全球品牌侵犯当地贸易商商标的指控进行辩护。
- 在针对承包商的过失索赔中代理即时热水器制造商。





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Shawn is a lawyer and a Chartered Tax Adviser (CTA). With a mix of experience in property and tax, Shawn has acted for a wide range of corporate and HNW individual clients in all facets of property and commercial transactions, with a particular focus on structuring a deal from the tax perspective.

Shawn has extensive and comprehensive exposure to most property and commercial law matters including (but not limited to):

- Advising property investors and developers in relation to all the various property acquisitions and disposals, project developments, put & call options, and “off the plan” sales;
- Advising and acting for large national retailers on retail, commercial and industrial leases;
- Stamp duty/landholder duty, land tax and GST advice on property transactions;
- Acting for lenders and borrowers in property financing matters;
- Advising on the building and construction contracts and project delivery agreements;
- Commercial & construction disputes and litigation.

Shawn speaks fluent Chinese and has extensive experience in representing Chinese companies and investors in complex property and commercial transactions. He is highly regarded by his clients as a strategic thinker who is always able to provide bespoke legal solutions without losing sight of commercial needs.

Shawn 是澳大利亚律师及特许税务师。凭借在房地产和税务方面的经验, Shawn 在房地产和商业交易的各个环节中为公司和高净值客户提供法律服务, 尤其侧重于从税务角度构建复杂的交易结构。

Shawn的经验包括:

- 地产收购, 项目开发和期房销售;
- 为澳洲大型零售商起草并管理商业及零售租约;
- 印花税/土地所有者税, 土地税和商品及服务税
- 地产及项目融资
- 建筑施工合同及开发代建协议
- 商业和建筑纠纷和诉讼

Shawn能说流利的中文, 客户高度评价。

Shawn, 称赞他能够在不忽视商业需求的情况下提供的法律方案。



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Hongliang has been advising foreign companies doing business in China for over 20 years. He specialises in foreign direct investment in China, mergers & acquisitions and corporate operations.

His recent experience includes advising on the legal requirements and procedures on the importation of milk powder into China.

When he was awarded as one of the Leading Lawyers by Asia Law & Practice, Hongliang was considered as “one of the few lawyers in China who can combine both People’s Republic of China (PRC) legal knowledge and knowledge of the modern business operation when providing clients with value-added advice”.

Hongliang is also considered as an expert on dispute resolution. He is an arbitrator of Shanghai Arbitration Commission and mediator of Shanghai-Rhone Alpes Mediation Center.

刘律师有着20年为外商在中国投资提供法律建议的经验。

他的专长领域包括: 外商直接投资, 合并与收购, 以及公司运作。

最近, 刘律师为客户就进口奶粉至中国涉及的法律要求和程序提供咨询意见。

当刘律师被Asia Law & Practice杂志授予杰出律师称号时, 他被认为是“在向客户提供增值服务咨询时, 少数几个能将中华人民共和国法律知识与现代商业运作知识相结合的中国律师之一”。

刘律师也是争端解决方面的专家。他是上海仲裁委员会的仲裁员和上海—罗纳•阿尔卑斯调解中心的调解员。



About Hunt & Hunt

Established in 1929, Hunt & Hunt is a vibrant national law firm that delivers tailored legal advice to clients throughout Australia. Our broad client base includes large and small businesses, government (federal, state and local), major insurance firms, multi-nationals operating in Australia, high-net-worth individuals, private clients and not-for-profit organisations.

We build relationships founded on a genuine interest in our clients, characterised by understanding and trust. We maintain a client focus in everything we do. Innovation, cost-effectiveness and timely advice are crucial in today's fast-paced business environment. That's why we have a strong focus on delivering solutions that help to create greater efficiencies for your business.

Today, our firm has a strong national footprint with 35 partners and approximately 250 professionals who strive to deliver the highest quality legal services.

汉氏律师事务所成立于1929年, 是一家充满活力的全国性律师事务所. 为澳大利亚各地的客户提供量身定制的法律咨询服务. 我们广泛的客户群体包括大中小型企业, 政府 (联邦, 州和地方), 主要保险公司, 在澳大利亚运营的跨国公司, 高净值个人, 私人客户和非营利组织.

我们以对客户的真正关心为基础, 以理解和信任为特征, 建立关系. 我们在所做的每件事以客户为中心. 在今天紧凑的商业环境中, 创新, 成本效益和及时的建议至关重要. 这就是为什么我们非常专注于提供解决方案, 帮助您的业务创造更高的效率.

今天, 我们的公司在全国范围内拥有强大的业务覆盖, 拥有35名合伙人和约250名专业人员, 致力于提供最高质量的法律服务.



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